

Workplace Safety and Insurance Board

# Third Quarter **2018** Sufficiency Report

## Third Quarter 2018 Sufficiency Report

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## Third Quarter 2018 Sufficiency Report

### President and CEO's message

Last quarter we released our new [Strategic Plan](#) which will guide how we will deliver our services and meet the needs of the people we serve over the next three years. With the unfunded liability (UFL) eliminated, the Strategic Plan outlines how we will make the most of our renewed financial sustainability to help get the best outcomes possible for people who are injured or ill as a result of their work.

Our vision is to make Ontario the safest and healthiest place to work and set the standard for outcomes in recovery, return to work, occupational health care and claims decision-making. We are committed to achieving these goals while maintaining our fiscal discipline.

I am pleased to share that we have continued to see solid results through the third quarter of 2018 in health and safety and return-to-work outcomes in Ontario. In Q3 2018, permanent impairment claims remained low, at 5.4% year-to-date, an improvement from 5.9% in 2017.

Registered claim volumes (Schedule 1) are also 7% higher year-to-date than in 2017, including 15% more lost-time claims. Despite these higher volumes, return-to-work outcomes have remained consistent compared to Q3 2017 with over 90% of people with workplace injuries or illnesses returning to work with no wage loss within 12 months.

Also, despite a higher volume of appeals in Q3, compared to the same quarter in 2017, appeal decisions continued to be timely. 90% of appeals were resolved within six months, above our 87% target.

Despite a 3.3% reduction to the average premium rate in 2018, net premiums increased by \$48 million - an increase of 3.9% compared to Q3 2017. This was due to strong insurable earnings growth primarily in the construction, healthcare, manufacturing services and transportation industries.

We also maintained our strong funding position this quarter. Our net assets on a Sufficiency Ratio basis were \$1.6 billion. This corresponds to a Sufficiency Ratio of 104.9%, compared to 95.8% at year-end 2017. Maintaining this level of funding will ensure that we are well positioned to protect benefits and make ongoing service improvements for the people we serve.

As we wrap-up the year, we will continue to deliver our services in a way that meets the needs and expectations of the people we serve and work with.



**Thomas Teahen**  
President and Chief Executive Officer  
December 12, 2018  
Toronto, Ontario

## Third Quarter 2018 Sufficiency Report

### Management's responsibility for financial reporting

The Sufficiency Ratio and related notes (the "Sufficiency Statement"), and the Sufficiency Discussion and Analysis have been prepared by management and approved by the Board of Directors of the Workplace Safety and Insurance Board (the "WSIB"). The Sufficiency Ratio calculation has been prepared in accordance with *Ontario Regulation 141/12* made under the *Workplace Safety and Insurance Act, 1997* (Ontario) (the "WSIA"), as amended by *Ontario Regulation 338/13* and, where appropriate, reflects management's best estimates and judgment. Management is responsible for the accuracy, integrity and objectivity of the Sufficiency Statement within reasonable limits of materiality and internal controls.

The Audit and Finance Committee of the Board of Directors meets with management and the independent auditors to satisfy itself that management is properly discharging its financial reporting responsibilities. The Audit and Finance Committee also reports its findings to the Board of Directors for consideration in approving the Sufficiency Statement and its reporting submission to the Minister of Labour pursuant to Section 170 (1) of the WSIA.

This report should be read in conjunction with the WSIB's unaudited condensed interim consolidated financial statements and accompanying notes as at and for the three months and nine months ended September 30, 2018 (the "unaudited interim consolidated financial statements").



**Thomas Teahen**  
President and Chief Executive Officer  
December 12, 2018  
Toronto, Ontario



**Pamela Steer**  
Chief Financial Officer

## Third Quarter 2018 Sufficiency Report

### Sufficiency discussion and analysis

#### 1. Overview

*An explanation of our report and regulations.*

The purpose of this report is to provide the Sufficiency Ratio as required under Ontario legislation. The Sufficiency Ratio measures whether there are sufficient funds to meet the WSIB's future expected claims payouts.

*Ontario Regulation 141/12* under the WSIA came into force on January 1, 2013 and requires the WSIB to calculate a Sufficiency Ratio and ensure the Sufficiency Ratio meets the prescribed levels by the following dates:

December 31, 2017	60%
December 31, 2022	80%
December 31, 2027	100%

*Ontario Regulation 141/12*, as amended by *Ontario Regulation 338/13*, which became effective January 1, 2014 (collectively, the "Ontario Regulations"), states that the Sufficiency Ratio shall be calculated by dividing the value of the insurance fund assets by the value of the insurance fund liabilities, as determined by the WSIB using methods and assumptions that are consistent with accepted actuarial practice for going concern valuations. Going concern valuations are based on the assumption that the WSIB will continue to operate in the future indefinitely.

$$\text{Sufficiency Ratio} = \frac{\text{insurance fund assets}}{\text{insurance fund liabilities}}$$

The details of the insurance fund assets, known as the Sufficiency Ratio assets, are described in note 2 to the Sufficiency Statement. The insurance fund liabilities, known as the Sufficiency Ratio liabilities, are described in note 3 to the Sufficiency Statement.

Specific definitions for a number of terms may be found at the WSIB website.

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### 2. Year to date review

*Our performance for the nine months ended September 30, 2018 and the effect on our Sufficiency Ratio.*

A summary of Sufficiency Ratio at the end of the following periods is as follows:

(millions of Canadian dollars)	Sep. 30	Dec. 31	Change	
	2018	2017	\$	%
Sufficiency Ratio assets	34,433	30,930	3,503	11.3
Sufficiency Ratio liabilities	(32,837)	(32,279)	(558)	(1.7)
Net assets (unfunded liability) on a Sufficiency Ratio basis	1,596	(1,349)	2,945	
<b>Sufficiency Ratio</b>	<b>104.9%</b>	<b>95.8%</b>		<b>9.1</b>

As shown above, as at September 30, 2018, the WSIB had net assets on a Sufficiency Ratio basis of \$1,596 million. This means that the Sufficiency Ratio assets exceed the Sufficiency Ratio liabilities and the WSIB had 104.9% of the assets required to meet its future obligations.

The increase in the Sufficiency Ratio is primarily attributable to employer premiums, which include a past claims cost component, and better than expected investment returns on Sufficiency Ratio assets.

The Sufficiency Ratio of 104.9%, as at September 30, 2018, was significantly higher than the 80% funding level required on December 31, 2022 and exceeds the legislated 100% funding level required on December 31, 2027.

### 3. Our funding strategy

*Our funding strategy and how we plan to increase the Sufficiency Ratio.*

We achieved a Sufficiency Ratio of 100%, ahead of requirements, through the collection of employer premiums, which included a significant past claims cost component, improvements in claim durations, better than expected investment returns and a decrease in lost-time injuries.

In accordance with *Ontario Regulation 141/12*, and amended by the Ministry of Labour, the WSIB submitted the 2018 Economic Statement to the Minister of Labour in September 2018. The economic statement includes the sufficiency outlook, which describes the measures being taken by the WSIB to maintain the Sufficiency Ratio above 100%. Concurrent with the release of the 2018 Economic Statement, the WSIB announced a premium rate decrease for 2019 of 29.8% to the average Schedule 1 rate.

We will continue to manage our investments with the goal of generating returns that meet or exceed the long-term annual investment return objective, while prudently managing the WSIB's operations to ensure premium revenues cover claim costs, administration and other expenses.

We continually refine our strategy to ensure that the insurance fund can withstand future economic shocks, provide for benefits to people with work-related injuries or illnesses, and provide for premium rate stability for employers, while we gradually eliminate the past claims cost component. Our Funding Policy requires the Chief Actuary to advise the WSIB as to the margin of prudence that should be maintained over and above the legislated requirement to be 100% funded. This prudent level of funding is referred to as "Full Funding".

## Third Quarter 2018 Sufficiency Report

### 4. Insurance funding risk

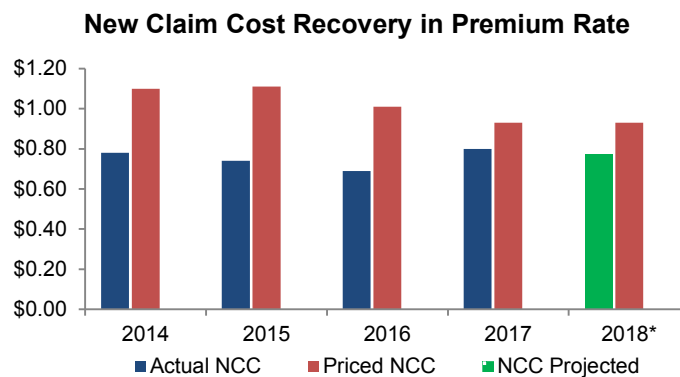
*Significant risk factors affecting our business.*

Insurance funding risk is the risk that the WSIB’s funded status falls short of Ontario Regulations due to insufficient premium revenues to cover costs or increases in the benefit liabilities and/or insufficient investment revenue. In addition, it includes the risk of holding excess funding beyond 100%, potentially creating reputational harm or loss of control over the redistribution of reserves.

The risk remains moderate as the Sufficiency Ratio is now above 100%. As the WSIB proceeds forward above a 100% Sufficiency Ratio, required action will need to be taken to provide guidance in this new environment.

To safeguard benefits and offer premium rate stability for employers, the WSIB must ensure that it can withstand future economic shocks. For this reason, the WSIB is working to move beyond the legislated 100% funding requirement, and build a responsible reserve to offset economic volatility. The progress made toward financial sustainability will allow the WSIB to reduce the average 2019 premium rates by 29.8%, in addition to the cumulative reduction of nearly 10% experienced in the last two years.

#### New Claim Cost (“NCC”) Recovery in Premium Rate



**NCC:** The expected future cost of new claims for the year. It is one of the elements used to determine premium rates.

**Threshold:** 100% of “Actual NCC”, including the recovery of appropriate prudence margins in annual premium rate setting (“Priced NCC”).

**Commentary:** Achieved over last 5 years

\*2018 NCC data is a projection aligned with the respective rate setting cycle (set in September of the prior year) and recalculated at year-end.

2014, 2015, 2016 and 2017 are recalculated actuals at their respective year-end.

N.B. Actual NCC changes over time for maturity factor through future years.

The investments area is carrying on with its process to update the Strategic Investment Plan to ensure it aligns with WSIB’s future strategic priorities. In support to this work, the Investment Management Corporation of Ontario is working with the WSIB to ensure the funding policy and approach is aligned with its investment goals and returns.

While the WSIB’s recent focus has been on the determination of the 2019 premium rate and the impending implementation of the new rate framework, a renewed effort to review some of the key parameters that govern funding, pricing and investment decisions within its Funding is required, in

## Third Quarter 2018 Sufficiency Report

alignment with the insurance funding risk appetite statement that is undergoing a review and is expected to be approved by the Board of Directors in December 2018.

Our mitigation of the risk includes but is not limited to:

- Conducting regular modeling and monitoring of economic scenarios, including stress testing, to better understand the impact of economic risks and to determine the adequacy of our financial assumptions, budget updates, sufficiency planning, and rate setting;
- Determining benefit liabilities based on assumptions that gradually incorporate emerging experience, thus providing a relatively stable basis for pricing and sufficiency measurement;
- Coordinating asset-liability management processes including consideration of the impacts of economic and other risk factors on the funding position and desired level of margin funding;
- Assessing actual investment performance relative to the expectations of the WSIB's Strategic Investment Plan;
- Executing the current Strategic Investment Plan to ensure strong investment governance, effective diversification of assets, efficient cost structure and rigorous risk management of investment assets;
- Conducting periodic Asset-Liability Studies and implementing a comprehensive investment risk model; and
- Monitoring for potential legislative changes that could impact benefit liabilities or costs.

Global trade and economic tensions continue with associated impacts on financial and business markets. The new US-Mexico-Canada Agreement (USMCA) has reduced trade policy uncertainty in North America, which has been a curb on business confidence and investment. However, trade conflict, particularly between the United States and China, may impact global growth. Financial market volatility and ongoing concerns around market corrections remain. The WSIB continues to monitor economic indicators and other developments in consideration of potential long-term adverse impacts on operations, funding and investments.

*While the WSIB monitors a portfolio of significant enterprise risks affecting our business, insurance funding risk is the risk from this portfolio that is of greatest importance with respect to the WSIB's Third Quarter 2018 Sufficiency Report. A full discussion of the significant insurance funding risk factors that affect the WSIB's business and the corresponding mitigation approaches can be found in Section 15 of the Management's Discussion and Analysis of the WSIB's 2017 consolidated financial statements. No additional risk factors or changes to mitigation approaches have been noted as at September 30, 2018.*



## Third Quarter 2018 Sufficiency Report

### Sufficiency Ratio

September 30, 2018

Unaudited (millions of Canadian dollars)

### Sufficiency Ratio

	Note(s)	Sep. 30 2018	Dec. 31 2017
Total assets	2,4	38,637	35,722
Less: Asset adjustment	2	(1,046)	(1,720)
Less: Sufficiency Ratio non-controlling interests	2	(3,158)	(3,072)
Sufficiency Ratio assets		34,433	30,930
Sufficiency Ratio liabilities	3	32,837	32,279
<b>Sufficiency Ratio (assets divided by liabilities)</b>		<b>104.9%</b>	<b>95.8%</b>

The accompanying notes form an integral part of this Sufficiency Ratio.

## Third Quarter 2018 Sufficiency Report

### Notes to Sufficiency Statement

September 30, 2018

Unaudited (millions of Canadian dollars)

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### 1. Governing regulation and Sufficiency Ratio calculation

Ontario Regulation 141/12 under the WSIA, as amended by Ontario Regulation 338/13 (collectively, the “Ontario Regulations”), requires the WSIB to calculate a Sufficiency Ratio and ensure the Sufficiency Ratio meets the prescribed levels by the following dates:

December 31, 2017	60%
December 31, 2022	80%
December 31, 2027	100%

The Ontario Regulations state that the Sufficiency Ratio shall be calculated by dividing the value of the insurance fund assets by the value of the insurance fund liabilities, as determined by the WSIB using methods and assumptions that are consistent with accepted actuarial practice for going concern valuations. Going concern valuations are based on the assumption that the WSIB will continue to operate in the future indefinitely.

The details of the insurance fund assets, known as Sufficiency Ratio assets, are described in note 2 below. The insurance fund liabilities, known as Sufficiency Ratio liabilities, are described in note 3.

### 2. Sufficiency Ratio assets

Assets for the purposes of the Sufficiency Ratio calculation consist of the total assets of the WSIB less the interests in those assets held by third parties (non-controlling interests). The deduction of assets held by third parties is necessary as the total assets include portions of investments to which third parties ultimately have rights (for example, the assets of the Employees’ Pension Plan) and therefore would not be appropriate to include in the Sufficiency Ratio assets.

When determining the Sufficiency Ratio assets, for the Sufficiency Ratio calculation, we include assets invested in financial markets as well as other assets such as, but not limited to, cash, employer premium receivables, the value of internally developed software, and WSIB-owned land and buildings.

The total assets on International Financial Reporting Standards (“IFRS”) basis as at September 30, 2018 were \$38,637 (December 31, 2017 - \$35,722). Additional details of the breakdown of the assets are shown in note 4.

#### Summary of significant accounting policies — assets

Assets used in the Sufficiency Ratio calculation which are invested in the financial markets are valued at fair value; however, only a portion of the investment gains or losses is included in the asset value. Specifically, the current period’s investment returns above or below a net expected long-term annual return are deferred and recognized over the next five years on a straight-line basis. After five years, those past investment gains and losses are fully recognized in the asset value. This procedure moderates the effect of investment market return volatility and is known as the asset adjustment.

As at September 30, 2018, the Sufficiency Ratio assets reflect an asset adjustment of \$1,046 (December 31, 2017 – \$1,720) representing the unrecognized investment returns in excess of the expected long-term annual rate of return assumption, net of investment expenses.

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## Notes to Sufficiency Statement

September 30, 2018

Unaudited (millions of Canadian dollars)

The development of the asset adjustment is detailed as follows:

	Dec. 31 2014	Dec. 31 2015	Dec. 31 2016	Dec. 31 2017	Sep. 30 2018
Fair value of invested assets	23,739	26,301	29,366	33,996	35,869
Add: Cash transfers in last month of period	(21)	11	(36)	(44)	(125)
Adjusted fair value of invested assets <sup>1</sup>	23,718	26,312	29,330	33,952	35,744
Less: Invested assets at expected rate of return <sup>2</sup>	22,870	26,329	29,070	32,200	36,035
Investment returns in excess of expectations <sup>3</sup> , gain/(loss)	848	(17)	260	1,752	(291)
Add: Unrecognized investment returns at prior period end	971	1,407	981	779	1,720
<b>Total unrecognized investment returns</b>	<b>1,819</b>	<b>1,390</b>	<b>1,241</b>	<b>2,531</b>	<b>1,429</b>
Amount to be recognized from:					
2018 investment return loss	-	-	-	-	(43)
2017 investment return gain	-	-	-	350	263
2016 investment return gain	-	-	52	52	39
2015 investment return loss	-	(4)	(3)	(3)	(3)
2014 investment return gain	170	170	170	169	127
2013 investment return gain	242	243	243	243	-
<b>Less: Total recognized investment returns in current year</b>	<b>412</b>	<b>409</b>	<b>462</b>	<b>811</b>	<b>383</b>
<b>Total unrecognized investment returns at end of period<sup>4</sup></b>	<b>1,407</b>	<b>981</b>	<b>779</b>	<b>1,720</b>	<b>1,046</b>

1. Represents the fair value of invested assets at the end of the period, less the last month's cash contributions/(withdrawals), assuming the cash was contributed/(withdrawn) at the end of the month.

2. The expected fair value of invested assets is calculated based on an expected long-term annual rate of return on the ending total invested assets balance as of the last reporting period and cash transfers during the period. The expected long-term annual rates of return have varied by year and are as follows:

Year	2014	2015	2016	2017	2018
Expected long-term annual rate of return	6.00%	6.00%	5.25%	4.75%	4.75%

3. Calculated as the difference between the expected and actual fair value of invested assets, representing the unrecognized investment returns above/(below) the expected long-term annual rate of return.

4. Unrecognized investment returns less recognized investment returns in the current period.

The amount of unrecognized investment returns to be recognized in future years is as follows:

Year earned	Investment returns to be recognized in future years:					
	Total unrecognized returns as at September 30, 2018	Remainder of 2018	2019	2020	2021	2022
2018	(248)	15	58	58	58	59
2017	1,139	(87)	(351)	(350)	(351)	-
2016	117	(13)	(52)	(52)	-	-
2015	(4)	1	3	-	-	-
2014	42	(42)	-	-	-	-
	<b>1,046</b>	<b>(126)</b>	<b>(342)</b>	<b>(344)</b>	<b>(293)</b>	<b>59</b>

## Third Quarter 2018 Sufficiency Report

### Notes to Sufficiency Statement

September 30, 2018

Unaudited (millions of Canadian dollars)

A similar asset adjustment is applied on the non-controlling interests. The adjustment to the non-controlling interests is detailed as follows:

	Sep. 30 2018	Dec. 31 2017
Fair value of non-controlling interests	3,241	3,228
Less: Asset adjustment	(83)	(156)
<b>Sufficiency Ratio non-controlling interests</b>	<b>3,158</b>	<b>3,072</b>

### 3. Sufficiency Ratio liabilities

Liabilities for the purposes of the Sufficiency Ratio calculation include all liabilities as shown in the unaudited interim consolidated financial statements, which include the following:

- Benefit liabilities represent the present value of the estimated future payments for reported and unreported claims from people with work-related injuries or illnesses, of Schedule 1 employers, incurred on or prior to the reporting date.
- Loss of Retirement Income Fund liability represents accumulated contributions made to the fund on behalf of/by people with work-related injuries or illnesses and the accumulated investment returns achieved.
- Employee benefit plans liability consists of the WSIB employees' pension, post-employment and long-term benefits plans obligations less any assets held for these benefits.
- Other liabilities such as payables and other liabilities, derivative liabilities, and long-term debt.

Additional details of the liabilities may be found in the WSIB's 2017 annual consolidated financial statements.

#### Summary of significant accounting policies — Liabilities

The Sufficiency Ratio liabilities were prepared under a going concern basis and were calculated as follows:

- Benefit liabilities were determined in accordance with IFRS. Liabilities were calculated by an actuarial valuation with a discount rate of 4.50% (December 31, 2017 – 4.50%) per annum, as described in note 18 of the WSIB's 2017 annual consolidated financial statements.
- Loss of Retirement Income Fund liability was determined in accordance with IFRS. The liability is equal to the fair value of assets held.
- Employee benefit plans liability was determined using methods and assumptions that are consistent with accepted actuarial practice for going concern valuations. Obligations were calculated by an actuarial valuation with a discount rate of 5.20% (December 31, 2017 – 5.20%) per annum, consistent with the net expected long-term annual rate of return on the registered pension plan assets. This differs from the IFRS basis used in preparing the WSIB's unaudited interim consolidated financial statements. The IFRS discount rate, a weighted average of 3.90% (December 31, 2017 – 3.45%) per annum, was determined by reference to high quality corporate bonds and the projected employee benefit payment cash flows.
  - The result was a reduction from the IFRS obligations equal to \$640 (December 31, 2017 – \$925).

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### Notes to Sufficiency Statement

September 30, 2018

Unaudited (millions of Canadian dollars)

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- All other liabilities were determined in accordance with IFRS.

The Sufficiency Ratio liabilities are \$32,837 (December 31, 2017 – \$32,279) which includes the adjustment of \$640 (December 31, 2017 – \$925). Additional details of the breakdown of the liabilities are shown in note 4.

## Third Quarter 2018 Sufficiency Report

## Notes to Sufficiency Statement

September 30, 2018

Unaudited (millions of Canadian dollars)

#### 4. Reconciliation of the Sufficiency Ratio assets and liabilities to the consolidated financial statements prepared in accordance with IFRS

A reconciliation of the assets and liabilities used for the calculation of the Sufficiency Ratio to those under IFRS as at September 30, 2018 is provided below. The unaudited condensed interim consolidated statements of financial position presented on an IFRS basis are from the WSIB's unaudited interim consolidated financial statements. Explanatory notes follow the reconciliation below.

	September 30, 2018			December 31, 2017		
	IFRS Basis	Adjustments	Sufficiency Ratio Basis	IFRS Basis	Adjustments	Sufficiency Ratio Basis
<b>Assets</b>						
Cash and cash equivalents	2,808	-	2,808	2,586	-	2,586
Receivables and other assets	2,247	-	2,247	1,387	-	1,387
Investments	33,295	(1,046) <sup>1</sup>	32,249	31,447	(1,720) <sup>1</sup>	29,727
Property, equipment and intangible assets	287	-	287	302	-	302
<b>Total assets</b>	<b>38,637</b>	<b>(1,046)</b>	<b>37,591</b>	<b>35,722</b>	<b>(1,720)</b>	<b>34,002</b>
<b>Liabilities</b>						
Payables and other liabilities	2,226	-	2,226	1,185	-	1,185
Derivative liabilities	99	-	99	88	-	88
Long-term debt	115	-	115	115	-	115
Loss of Retirement Income Fund liability	1,931	-	1,931	1,915	-	1,915
Employee benefit plans liability	1,295	(640) <sup>2</sup>	655	1,611	(925) <sup>2</sup>	686
Benefit liabilities	27,811	-	27,811	28,290	-	28,290
<b>Total liabilities</b>	<b>33,477</b>	<b>(640)</b>	<b>32,837</b>	<b>33,204</b>	<b>(925)</b>	<b>32,279</b>
<b>Net assets</b>						
Reserves (deficit)	1,442	(323)	1,119	(792)	(639)	(1,431)
Accumulated other comprehensive income	477	-	477	82	-	82
<b>Net assets (unfunded liability) attributable to WSIB stakeholders</b>	<b>1,919</b>	<b>(323)</b>	<b>1,596</b>	<b>(710)</b>	<b>(639)</b>	<b>(1,349)</b>
Non-controlling interests	3,241	(83) <sup>1</sup>	3,158	3,228	(156) <sup>1</sup>	3,072
<b>Total net assets</b>	<b>5,160</b>	<b>(406)</b>	<b>4,754</b>	<b>2,518</b>	<b>(795)</b>	<b>1,723</b>
<b>Total liabilities and net assets</b>	<b>38,637</b>	<b>(1,046)</b>	<b>37,591</b>	<b>35,722</b>	<b>(1,720)</b>	<b>34,002</b>
<b>Sufficiency Ratio</b>			<b>104.9%</b>			<b>95.8%</b>

- Reflects the asset adjustment of our total assets shown on our unaudited condensed interim consolidated statements of financial position at the expected long-term annual rate of return of 4.75% (December 31, 2017 – 4.75%) resulting in a decrease of \$1,046 (December 31, 2017 – \$1,720), which includes the interests in those assets held by third parties (non-controlling interests) of \$83 (December 31, 2017 – \$156).
- Reflects the use of a going concern discount rate of 5.20% (December 31, 2017 – 5.20%). For the purposes of the unaudited interim consolidated financial statements, an accounting weighted average discount rate of 3.90% was used as at September 30, 2018 (December 31, 2017 – 3.45%). The accounting discount rate was determined by reference to high quality corporate bonds and the projected employee benefit payments from the various employee benefit plans.